



ALVIN INDEPENDENT SCHOOL DISTRICT

Mickie Dietrich
Director of Purchasing

May 2, 2018

TO: PATRICK MILLER

FROM: MICKIE DIETRICH, JENNIFER ORTIZ

SUBJ: Request for Award of Proposal #1804LAW (LAW ENFORCEMENT EQUIPMENT, SUPPLIES & SERVICES) RFP

This proposal was established to qualify approved vendors under the State Purchasing Guidelines CH Legal and Education Code 44.031(a) whereby school districts are required to utilize a competitive bidding method that provides the best value for the district when making purchases valued at \$50,000 or more in **the aggregate** for a 12-month period. To satisfy this State Law, Alvin ISD extended this proposal.

The proposal was extended based on prior year's usage, staff requests and vendor requests. Over **21** vendors were extended packets by mail and e-mail (**7** from expiring proposal #1504 LAW, **14** invitation was extended upon requests of end user departments.) There were **14** qualified responses. Additional information on the proposal was extended through the legal notice in our county newspaper, emails to budget managers as well as the District website to solicit participation in our bidding process.

The Total Annual Expenditures from the past vendors under previous contracts are as follows:

2015	2016	2017
\$28,780.48	\$104,974.06	\$421,869.95

A non-exclusive award is requested to allow each participating vendor to supply discounts off catalog pricing and company price quote requests to meet our campuses and departments classroom needs at the lowest practical price and best value with the flexibility to purchase from a list of approved qualified vendors meeting the terms and conditions established for this contract.

This proposal is requested for award under a one-year contract with a two (2) year renewal extension as long as both parties agree to the terms of the contract for use on an as needed basis and funds are available for these commodities. Renewal of this contract is not anticipated until April, 2021. Additional proposals of this nature may be extended for vendor participation; however, this will not disqualify any vendors awarded under this contract, but will allow for additional vendor participation in the future under these commodities.

Attached please find the information that details the approved qualified vendor information, commodity sub-category discounts off catalogs and other pertinent information extracted from their qualified electronic proposals. Request approval for award to all vendors meeting specifications outlined under the Proposal #1804 LAW (LAW ENFORCEMENT EQUIPMENT, SUPPLIES & SERVICES) RFP as a non-exclusive award.

This proposal was extended with 37 identified commodity sub-categories for vendors to provide discount pricing. The sub-categories were extended with commodity coding to provide for future yearly aggregate financial trackability. The following categories were included on the #1804 LAW (LAW ENFORCEMENT EQUIPMENT, SUPPLIES & SERVICES) request for proposal:

SECTION 1: LAW ENFORCEMENT EQUIPMENT & SUPPLIES:

CANINE (K-9) POLICE DOG TRAINING EQUIPMENT (A-680-33); FORENSIC & LAB SUPPLIES & EQUIPMENT NOT OTHERWISE CLASSIFIED (A-680-00); LAW ENFORCEMENT TRAINING SUPPLIES (A-680-67); MISCELLANEOUS TRAFFIC CONTROL MARKERS, CROSSING GUARD SUPPLIES (A-550-00); POLICE AWARDS, PLAQUES, BADGES & EMBLEMS, ETC. (A-080-15); UNIFORMS, ACCESSORIES & EQUIPMENT (A201-63)

SECTION 2: LAW ENFORCEMENT SERVICES:

LAW ENFORCEMENT SERVICES NOT OTHERWISE CLASSIFIED (A-961-47)

1804 LAW-CAT VENDORS

<p><u>American Plaque Co. (Plaques & Patches)</u></p> <p>Nigel Wainwright 574-968-4029</p> <p>610-968-4021 Fax nwainwright@americanplaquecompany.com</p> <p>-</p> <p>-</p>	<p><u>Categories Bid</u></p> <p>Canine (K-9) Police Dog Training Equipment (A-680-33)</p> <p>Forensic & Lab Supplies & Equipment Not Otherwise Classified (A-680-00)</p> <p>Law Enforcement Training Supplies (A-680-67)</p> <p>Police Awards, Plaques, Badges & Emblems, Etc. (A-080-15)</p> <p>Uniforms, Accessories & Equipment (A-201-63)</p> <p>Law Enforcement Services Not Otherwise Classified (A-961-47)</p> <p>Miscellaneous Traffic Control Markers, Crossing Guard Supplies (A-550-00)</p>	<p><u>% Discount</u></p> <p>0</p> <p>0</p> <p>0</p> <p>0</p> <p>0</p> <p>0</p> <p>0</p> <p>0</p>
<p>-</p> <p><u>BEARCOM WIRELESS LLC</u></p> <p>JEFF MOSER 281-476-4302 214-343-5512 JEFF.MOSER@BEARCOM.COM</p> <p>-</p>	<p><u>Categories Bid</u></p> <p>Uniforms, Accessories & Equipment (A-201-63)</p> <p>Law Enforcement Services Not Otherwise Classified (A-961-47)</p>	<p><u>% Discount</u></p> <p>VARIES</p> <p>20</p>
<p><u>Bike Barn</u></p> <p>Lee Neathery 713-869-7100 713-869-7107 Fax lee@bikebarn.com</p>	<p><u>Categories Bid</u></p> <p>Uniform, Accessries & Equipment (A-201-63)</p>	<p><u>% Discount</u></p> <p>10</p>
<p><u>Clean Ride Car Wash</u></p> <p>R.B. Powell 281-824-4137 281-824-4283 Fax\ rb-cleanride@comcast.net</p>	<p><u>Categories Bid</u></p> <p>Law Enforcement Services Not Otherwise Classified (A-961-47)</p>	<p><u>% Discount</u></p> <p>0</p>
<p><u>Drunk Busters of America, LLC</u></p> <p>Curt Kindschuh 920-583-2491 920-583-2332 Fax curt@drunkbusters.com</p>	<p><u>Categories Bid</u></p>	<p><u>% Discount</u></p> <p>0</p>

<p><u>Fernandez Investment Group Inc</u></p> <p>dba Cop Stop Natalie Fernandez</p> <p>281-412-7358 844-270-1464 Fax info.copstop@gmail.com</p>	<p><u>Categories Bid</u></p> <p>Law Enforcement Training Supplies (A-680-67) Miscellaneous Traffic Control Markers, Crossing Guard Supplies (A-550-00) Police Awards, Plaques, Badges & Emblems, Etc. (A-080-15) Uniforms, Accessories & Equipment (A-201-63) Law Enforcement Services Not Otherwise Classified (A-961-47)</p>	<p><u>% Discount</u></p> <p>0 0 0 0 0</p>
<p><u>Fleet Safety Equipment</u></p> <p>Mark Sevigny 713-228-8900 713-842-3045 msevigny@danasafetysupply.com</p>	<p><u>Categories Bid</u></p> <p>Law Enforcement Training Supplies (A-680-67) Police Awards, Plaques, Badges & Emblems, Etc. (A-080-15) Uniforms, Accessories & Equipment (A-201-63) Law Enforcement Services Not Otherwise Classified (A-961-47)</p>	<p><u>% Discount</u></p> <p>25 25 25 25</p>
<p><u>Galls LLC</u></p> <p>R. Michael Andrews, Jr. 800-876-4242</p> <p>877-914-2557 Fax brewer-tiffany@galls.com</p> <p>- -</p>	<p><u>Categories Bid</u></p> <p>Canine (K-9) Police Dog Training Equipment (A-680-33) Forensic & Lab Supplies & Equipment Not Otherwise Classified (A-680-00) Law Enforcement Training Supplies (A-680-67) Police Awards, Plaques, Badges & Emblems, Etc. (A-080-15) Uniforms, Accessories & Equipment (A-201-63) Law Enforcement Services Not Otherwise Classified (A-961-47)</p>	<p><u>% Discount</u></p> <p>10-25 10-25 10-25 10-25 10-25 10-25</p>
<p><u>GT Distributors Inc</u></p> <p>David Curtis 800-252-8310</p> <p>800-480-5845 Fax txbids@gtdist.com</p>	<p><u>Categories Bid</u></p> <p>Canine (K-9) Police Dog Training Equipment (A-680-33) Forensic & Lab Supplies & Equipment Not Otherwise Classified (A-680-00) Law Enforcement Training Supplies (A-680-67) Police Awards, Plaques, Badges & Emblems, Etc. (A-080-15) Uniforms, Accessories & Equipment (A-201-63) Miscellaneous Traffic Control Markers, Crossing Guard Supplies (A-550-00)</p>	<p><u>% Discount</u></p> <p>0 0 0 0 0 0</p>
<p><u>Power DMS Inc.</u></p> <p>Betsy Baez</p> <p>800-749-5104 407-210-0113 Fax receivables@powerdms.com</p>	<p><u>Categories Bid</u></p> <p>Forensic & Lab Supplies & Equipment Not Otherwise Classified (A-680-00) Law Enforcement Training Supplies (A-680-67)</p>	<p><u>% Discount</u></p> <p>10 10</p>

<p><u>Southwest Solutions Group Inc.</u> J. Calvin Miller 972-250-1970 972-250-2229 Fax cmiller@southwestsolutions.com</p>	<p><u>Categories Bid</u> Law Enforcement Services Not Otherwise Classified (A-961-47)</p>	<p><u>% Discount</u> 0</p>
<p><u>Sirchie Acquisition Company LLC</u> Dan O'Neil 800-356-7311 800-899-8181 danoneil@circhie.com</p>	<p><u>Categories Bid</u> Forensic & Lab Supplies & Equipment Not Otherwise Classified (A-680-00) Law Enforcement Training Supplies (A-680-67)</p>	<p><u>% Discount</u> 10 10</p>
<p><u>Texas Barcode System LTD</u> David Roy 972-267-7900 972-267-7901 Fax droy@texasbarcode.com</p>	<p><u>Categories Bid</u> Law Enforcement Services Not Otherwise Classified (A-961-47)</p>	<p><u>% Discount</u> 0</p>
<p><u>UV Country</u> Scott Tracy 281-824-1198 713-242-9102 Fax scott@uvcountry.com</p>	<p><u>Categories Bid</u> Law Enforcement Services Not Otherwise Classified (A-961-47)</p>	<p><u>% Discount</u> 10</p>