



ALVIN INDEPENDENT SCHOOL DISTRICT

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TO: PATRICK MILLER
FROM: MICKIE DIETRICH, PAULA URSERY
SUBJ: Request for Proposal #1712 Student Incentive Activities

This proposal was established to qualify approved vendors under the State Purchasing Guidelines CH Legal and Education Code 44.031(a) whereby school districts are required to utilize a competitive bidding method that provides the best value for the district when making purchases valued at \$50,000 or more in **the aggregate** for a 12-month period. To satisfy this State Law, Alvin ISD extended proposal #1712 Student Incentive Activities.

The proposal was extended based on prior year's usage determined by the previous RFP, #1412 Student Incentive Activities, staff requests and vendor requests. Additional information on the proposal was extended through the legal notice in our county newspaper, emails to budget managers as well as the District website to solicit participation in our bidding process. The proposal was monitored through our ION Wave Bidding Program for participation and final award. Some vendors on the previous RFP were moved to services contracts as it was a better fit for the commodities they provided.

Total Annual Expenditures for this Commodity Code from 1412 Approved Vendors:

VENDOR NAME	2014	2015	2016	2017
AWESOME EVENTS	\$3,878.98	\$5,860.05	\$1,705.00	\$5,500.00
BATTLEFIELD HOUSTON	\$0.00	\$1,564.90	\$2,000.00	\$759.10
*HOUSTON PARTY RENTAL	\$15,395.00	\$8,600.00	\$4,340.00	\$4,075.00
INSPIRE ROCK / ROCK SOLID CHARACTER	\$0.00	\$1,790.00	\$895.00	\$0.00
JUMP N SPLASH, LLC	\$12,158.70	\$3,536.90	\$3,202.20	\$6,749.41
MANVEL MOONWALKS & MORE, INC.	\$12,155.00	\$2,750.00	\$4,425.00	\$2,650.00
SKATETIME HOUSTON	\$9,270.00	\$11,954.00	\$12,075.00	\$12,580.00
Total Expended Per Year	\$52,857.68	\$36,055.85	\$28,642.20	\$32,313.51

*This company did not respond to the 1712 Student Incentive Activities proposal.

Commodity Code A-962-00 includes:

Animals/Petting Zoos & Ponies, Bungee/Trampoline & Related Games, Dunking Tanks, Hamster Balls, Inflatable Joust, Inflatable Rides & Equipment, Laser Tag, Mechanical Bulls, Moonwalks, Obstacle Courses, On-site Mobile Gaming, On-site Roller Skating with Safety Gear, Party/Prom Set-up, Rock Walls, Velcro Walls, Water Slides & Games, Other Student Incentives.

This Student Incentive proposal was facilitated to assist campuses choose approved vendors for various student activities and incentives, which have completed the finger printing process required by Senate Bill 9. All vendors and their representatives will be processed through a background check and cleared through the FACT Clearinghouse. A non-exclusive award is requested to allow each participating vendor to supply services that meet our campuses and departments needs at the lowest practical price and best value with the flexibility to purchase from a list of approved qualified vendors meeting the terms and conditions established for this contract.

Twenty-six (26) vendors were extended packets with thirteen (13) responses. As State Law requires that aggregate purchases (an accumulation of purchases), be grouped into categories or commodities, the following were identified from annual reports with their representative expenditures from vendors that participated in the previous 1412 proposal.

This proposal is requested for award under a one-year contract with a two (2) year renewal extension as long as both parties agree to the terms of the contract for use on an as needed basis and funds are available for these commodities. Renewal of this contract is not anticipated until December, 2020. Additional proposals of this nature will be extended for vendor participation; however, this will not disqualify any vendors awarded under this contract, but will allow for additional vendor participation in the future under these commodities.

Attached please find the vendors information that details the categories and estimated costs for their services. Request approval for award to all vendors meeting specifications outlined under the Proposal #1712 Student Incentive as a non-exclusive award.

<u>3W Consulting Group LLC</u>	<u>Line</u>	<u>Categories Bid</u>	<u>Pricing</u>
Dr. Rochelle L. Webb	13	PARTY/PROM SET-UP	\$175.00
602-748-6065	17	OTHER STUDENT INCENTIVE RELATED ITEMS	\$200.00
469-910-0488 Fax			-
info@3wconsultinggroup.com			-
New Vendor			-

<u>Awesome Events</u>	<u>Line</u>	<u>Categories Bid</u>	<u>Pricing</u>
Oliver Meili	1	ANIMALS/PETTING ZOO/PONIES	\$175.00
713-910-4386	2	BUNGEE/TRAMPOLINE and RELATED GAMES	\$250.00
713-910-3293 Fax	3	DUNKING TANKS	\$225.00
sales@awesome-event.com	4	HAMSTER BALLS	\$225.00
	5	INFLATABLE JOUST	\$150.00
	6	INFLATABLE RIDES and EQUIPMENT	\$125.00
	7	LASER TAG	\$225.00
	8	MECHANICAL BULLS	\$250.00
	9	MOONWALKS	\$75.00
	10	OBSTACLE COURSES	\$150.00
	14	ROCK CLIMBING WALLS	\$200.00
	15	VELCRO WALLS	\$150.00
	16	WATER SLIDES and RELATED GAMES	\$175.00

<u>Battlefield Houston</u>	<u>Line</u>	<u>Categories Bid</u>	<u>Pricing</u>
John Pittman or Dwayne VonSchmidt	7	LASER TAG	\$699.00
713-409-1990 Ext. 2	13	PARTY/PROM SET-UP	\$432.00
None	17	OTHER STUDENT INCENTIVE RELATED ITEMS	Varies
Info@BattlefieldHouston.com	18	PACKAGE PRICING	Varies

<u>Crocodile Encounter</u>	<u>Line</u>	<u>Categories Bid</u>	<u>Pricing</u>
Chris Dieter	1	ANIMALS/PETTING ZOO/PONIES	\$250.00
281-595-2232			\$499.00
281-595-2232			
crocodileencounter@gmail.com			
New Vendor			

<u>Jump N' Splash</u>	<u>Line</u>	<u>Categories Bid</u>	<u>Pricing</u>
Lorri Landers	3	DUNKING TANKS	Varies
281-388-2948	5	INFLATABLE JOUST	Varies
None	9	MOONWALKS	Varies
jumpnsplash@gmail.com	10	OBSTACLE COURSES	Varies
	16	WATER SLIDES and RELATED GAMES	Varies
	18	PACKAGE PRICING	Varies

<u>Game Truck Arlington</u>	<u>Line</u>	<u>Categories Bid</u>	<u>Pricing</u>
David Richardson	7	LASER TAG	\$275.00
214-755-7363	8	MECHANICAL BULLS	Varies
None	11	ONSITE MOBILE GAMING	\$250.00
david.richardson@gametruck.com	12	ONSITE ROLLER SKATING with SAFETY GEAR	Varies

New Vendor

<u>House Of Bounce Alvin</u>	<u>Line</u>	<u>Categories Bid</u>	<u>Pricing</u>
Melissa Knapp	3	DUNKING TANKS	\$200.00
713-391-4066	5	INFLATABLE JOUST	\$200.00
None	6	INFLATABLE RIDES and EQUIPMENT	\$160.00
houseofbouncealvin@gmail.com	9	MOONWALKS	\$125.00
	10	OBSTACLE COURSES	\$300.00
	15	VELCRO WALLS	\$220.00
	16	WATER SLIDES and RELATED GAMES	\$220.00
	17	OTHER STUDENT INCENTIVE RELATED ITEMS	\$220.00
	18	PACKAGE PRICING	\$125.00

New Vendor

<u>Infinite Gaming</u>	<u>Line</u>	<u>Categories Bid</u>	<u>Pricing</u>
Daimon or Judith Tamez	11	ONSITE MOBILE GAMING	\$300.00
346-410-8451			\$100.00
None			
infinitegamingtx@gmail.com			

New Vendor

<u>King's Portable Mini Golf</u>	<u>Line</u>	<u>Categories Bid</u>	<u>Pricing</u>
Reynaldo Marfil	9	MOONWALKS	\$150.00
281-850-7018	10	OBSTACLE COURSES	\$300.00
None	17	OTHER STUDENT INCENTIVE RELATED ITEMS	\$400.00
reynaldo_marfil@hotmail.com	18	PACKAGE PRICING	\$1,100.00
<u>New Vendor</u>			

<u>Moonwalks & More (Formerly Manvel Moonwalks)</u>	<u>Line</u>	<u>Categories Bid</u>	<u>Pricing</u>
Robert Puga	3	DUNKING TANKS	Varies
713-569-8134	5	INFLATABLE JOUST	Varies
None	6	INFLATABLE RIDES and EQUIPMENT	Varies
robpug@icloud.com	9	MOONWALKS	Varies
	10	OBSTACLE COURSES	Varies
	16	WATER SLIDES and RELATED GAMES	Varies

<u>Rock Tha House Moonwalks, LLC</u>	<u>Line</u>	<u>Categories Bid</u>	<u>Pricing</u>
Raymond Trevino	1	ANIMALS/PETTING ZOO/PONIES	\$300.00
409-945-7625	2	BUNGEE/TRAMPOLINE and RELATED GAMES	\$333.33
None	3	DUNKING TANKS	\$200.00
teamrockrentals@yahoo.com	4	HAMSTER BALLS	\$200.00
	5	INFLATABLE JOUST	\$300.00
	6	INFLATABLE RIDES and EQUIPMENT	Varies
	7	LASER TAG	\$200.00
	8	MECHANICAL BULLS	\$200.00
	9	MOONWALKS	Varies
	10	OBSTACLE COURSES	Varies
	11	ONSITE MOBILE GAMING	\$200.00
	13	PARTY/PROM SET-UP	Varies
	14	ROCK CLIMBING WALLS	\$200.00
	15	VELCRO WALLS	\$325.00
	16	WATER SLIDES and RELATED GAMES	Varies
	17	OTHER STUDENT INCENTIVE RELATED ITEMS	Varies
	18	PACKAGE PRICING	Varies

<u>Skatetime Houston</u>	<u>Line</u>	<u>Categories Bid</u>	<u>Pricing</u>
Jennifer Capps	12	ONSITE ROLLER SKATING with SAFETY GEAR	\$10.00 each
832-344-6464			
281-489-0363 Fax			
jennifercapps@skatetime.com			

Southern Ice Cream

Anna Lisa Famaia
281-499-9837
281-499-6415 Fax
annalisa@southernicecreamtx.com

Line

17

Categories Bid

OTHER STUDENT INCENTIVE RELATED ITEMS

Pricing

\$300.00

New Vendor