



# ALVIN INDEPENDENT SCHOOL DISTRICT

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**Mickie Dietrich**  
Director of Purchasing

March 30, 2017

TO: SUSAN WILSON, PAT MILLER  
FROM: MICKIE DIETRICH, PAULA URSERY  
SUBJ: Request for Award of Proposal #1704 GOE – General Operating Expenses

This proposal was established to qualify approved vendors under the State Purchasing Guidelines CH Legal and Education Code 44.031(a) whereby school districts are required to utilize a competitive bidding method that provides the best value for the district when making purchases valued at \$50,000 or more in **the aggregate** for a 12 month period. To satisfy this State Law, Alvin ISD extended this proposal.

The proposal was extended based on prior year's usage, staff requests and vendor requests. Over **159** vendors were extended packets by Ion Wave, fax and email (116 invited from Ion Wave and 43 invitations were extended upon requests by budget managers and end user departments). There were **43** qualified responses. Additional information on the proposal was extended through the legal notice in our county newspaper as well as the District website to solicit participation in our bidding process.

The following categories with 2016 expenditure amounts were included on 1704 GOE – General Operating Expenses Catalog Discount Proposal:

<p><b><u>General Operating Expenses Category</u></b> <b><u>Total 2016 Expenditures: \$5,263,905.36</u></b></p>
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Attached please find the information that details the approved qualified vendor information, commodity sub-category discounts off catalogs and other pertinent information extracted from their qualified electronic proposals. Request approval for award to all vendors meeting specifications outlined under the Proposal #1704 GOE – General Operating Expenses catalog proposal as a non-exclusive award.

A non-exclusive award is requested to allow each participating vendor to supply discounts off catalog pricing and company price quote requests to meet our campuses and departments classroom needs at the lowest practical price and best value with the flexibility to purchase from a list of approved qualified vendors meeting the terms and conditions established for this contract.

This proposal is requested for award under a one-year contract with a two (2) year renewal extension as long as both parties agree to the terms of the contract for use on an as needed basis and funds are available for these commodities. Renewal of this contract is not anticipated until April, 2020. Additional proposals of this nature may be extended for vendor participation; however, this will not disqualify any vendors awarded under this contract, but will allow for additional vendor participation in the future under these commodities.

This proposal covers the following General Operating Expenses commodity sub-categories:

<b><u>Commodity Code</u></b>	<b><u>Description</u></b>
(A-209-00)	Administrative Software (A-209-00)
(A-963-45)	Administrative Software Licenses (A-963-45)
(A-390-91)	Bottled Drinking Water (A-390-91)
(A-393-09)	Catering – Restaurants & Catering for Meetings & Events (A-393-09)
(A-350-30)	Flag Poles (A-350-30)
(A-350-71)	Flags – Including State & U.S. (A-350-71)
(A-350-10)	Flags – Pennants, Decorative Fans & Drapes, Custom Designed (A-350-10)
(A-393-05)	Flowers, Plants & Gifts (A-393-05)
(A-393-07)	Food Prep Areas; Grocery & Retail (A-393-07)
(A-240-00)	Food Prep Areas; Small Wares (A-240-00)
(A-461-02)	Fundraising – Candles/Scented Products (A-461-02)
(A-461-05)	Fundraising – Food Products (A-461-05)
(A-461-01)	Fundraising – General Merchandise (A-461-01)
(A-461-04)	Fundraising – Gift Items (A-461-04)
(A-461-06)	Fundraising – Spirit Items (A-461-06)
(A-461-03)	Fundraising – Stationery/Paper Goods (A-461-03)
(A-461-07)	Fundraising – Vendor Discount Coupons/Books/Cards (A-461-07)
(A-393-20)	GOE – General Operating Supplies (A-393-20)
(A-578-45)	Graduation Supplies (A-578-45)
(A-962-64)	Mailing Services (A-962-64)
(A-037-34)	Meeting & Event Supplies (A-037-34)
(A-966-17)	Printing Services - Newsprint (A-966-17)
(A-966-18)	Printing Services - Outside (A-966-18)
(A-915-71)	Publications/Newspapers/Advertising/Media Release (A-915-71)
(A-200-74)	Silk Screened, Imprinted & Embroidered Items (A-200-74)
(A-037-00)	Specialty & Promotional Items (A-037-00)
(A-080-78)	Student & Staff Awards, Trophies & Incentives (A-080-78)
(A-954-00)	Support Services Uniform Rental/Purchase (A-954-00)

<b><u>1st Photo</u></b> Thomas Close 800-348-8447 248-348-3040 Fax <a href="mailto:tclose@atctrain.com">tclose@atctrain.com</a>	<b><u>Categories Bid</u></b> Photo Processing Services (A-915-72)	<b><u>% Discount</u></b> Varies
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<b><u>Aramark</u></b> Victor Mejia 832-667-2407 832-667-2424 Fax <a href="mailto:mejia-victor@aramark.com">mejia-victor@aramark.com</a>	<b><u>Categories Bid</u></b> Catering – Restaurants & Catering for Meetings & Events (A-393-09)	<b><u>% Discount</u></b> 0
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<b><u>Betsy Ross Flag Girl, Inc.</u></b> Dave Powe 800-238-7976 214-324-2243 Fax <a href="mailto:salesx@betsyrossflaggirl.com">salesx@betsyrossflaggirl.com</a>	<b><u>Categories Bid</u></b> Flags – Including State & U.S. (A-350-71) Flags – Pennants, Decorative Fans & Drapes, Custom Designed (A-350-10) Flag Poles (A-350-30)	<b><u>% Discount</u></b> 15-33 5-30 5-30
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<b><u>Coast to Coast Computer Products, Inc.</u></b> Miranda Horowitz or Karen Purcell 800-223-8890 Ext. 369 or 752 866-397-9274 Fax <a href="mailto:mirandah@coastcoast.com">mirandah@coastcoast.com</a> or <a href="mailto:kpurcell@coastcoast.com">kpurcell@coastcoast.com</a>	<b><u>Categories Bid</u></b> General Operating Supplies (A-393-20)	<b><u>% Discount</u></b> 15
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<b><u>Corey's Kitchen &amp; Elite Catering</u></b> Corey Scopel 713-702-8659 None <a href="mailto:coreyskitchentx@gmail.com">coreyskitchentx@gmail.com</a>	<b><u>Categories Bid</u></b> Catering – Restaurants & Catering for Meetings & Events (A-393-09)	<b><u>% Discount</u></b> 0
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<u>Corporate Image Group, Inc.</u>	<u>Categories Bid</u>	<u>% Discount</u>
Kevin Hagen	General Operating Supplies (A-393-20)	0-20
605-725-8022	Meeting & Event Supplies (A-037-34)	0-20
800-351-4110 Fax	Printing Services - Outside (A-966-18)	0-20
khagen@corporateimagegroup.com	Publications/Newspapers/Advertising/Media Release (A-915-71)	0-20
	Support Services Uniform Rental/Purchase (A-954-00)	0-20
	Flags – Including State & U.S. (A-350-71)	0-20
	Flags – Pennants, Decorative Fans & Drapes, Custom Designed (A-350-10)	0-20
	Flag Poles (A-350-30)	0-20
	Silk Screened, Imprinted & Embroidered Items (A-200-74)	0-20
	Specialty & Promotional Items (A-037-00)	0-20

<u>DanzGear</u>	<u>Categories Bid</u>	<u>% Discount</u>
Keith Moravits	Fundraising – General Merchandise (A-461-01)	0
210-491-9016	Fundraising – Spirit Items (A-461-06)	0
210-490-7311 Fax	Silk Screened, Imprinted & Embroidered Items (A-200-74)	0
team@danzgear.com	Specialty & Promotional Items (A-037-00)	0

<u>Donna's Legacy Event Center</u>	<u>Categories Bid</u>	<u>% Discount</u>
Donna Hughes	Event Center/Banquet Facilities (A-962-34)	10
832-570-9443		
None		
ustrike479@gmail.com		

<u>Dynamic Designs, Inc.</u>	<u>Categories Bid</u>	<u>% Discount</u>
Sean Stout	Silk Screened, Imprinted & Embroidered Items (A-200-74)	0
254-776-4600		
254-776-4672 Fax		
sean@dynamicdesignsinc.com		

<u>Firehouse Subs / Alvin</u>	<u>Categories Bid</u>	<u>% Discount</u>
Brad Watkins	Catering – Restaurants & Catering for Meetings & Events (A-393-09)	10
281-585-1782		
None		
alvincrossingstx@firehousesubs.com		

<b><u>Flash Photography, Inc.</u></b>	<b><u>Categories Bid</u></b>	<b><u>% Discount</u></b>
Carol Strong 888-325-3930 214-443-9396 flash@airmail.net	Graduation Supplies (A-578-45)	25

<b><u>Gina Barajas</u></b>	<b><u>Categories Bid</u></b>	<b><u>% Discount</u></b>
Gina Barajas 832-695-8975 None gbarajas3@yahoo.com	Catering – Restaurants & Catering for Meetings & Events (A-393-09)	Varies

<b><u>Goldbeck Company</u></b>	<b><u>Categories Bid</u></b>	<b><u>% Discount</u></b>
Lara Goldbeck Tyler 210-656-1445 or 800-656-9289 210-656-1461 Fax lgt@goldbeckcompany.com	Graduation Supplies (A-578-45)	0

<b><u>Gordon Street Tavern</u></b>	<b><u>Categories Bid</u></b>	<b><u>% Discount</u></b>
Henry Dillmann 281-968-7402 None henry@gordonstreettavern.com	Catering – Restaurants & Catering for Meetings & Events (A-393-09)	0

<b><u>Gringo's Mexican Kitchen / Pearland Original</u></b>	<b><u>Categories Bid</u></b>	<b><u>% Discount</u></b>
Dori Stowers 281-485-3844 281-485-5338 Fax dstowers@texmexteam.com	Catering – Restaurants & Catering for Meetings & Events (A-393-09)	0

<b><u>Gringo's / Pearland Town Center</u></b>	<b><u>Categories Bid</u></b>	<b><u>% Discount</u></b>
Anna Cumba 713-538-1000 713-538-1001 Fax acumba@texmexteam.com	Catering – Restaurants & Catering for Meetings & Events (A-393-09)	0

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<b><u>Jimmy Changas #2 / League City</u></b>	<b><u>Categories Bid</u></b>	<b><u>% Discount</u></b>
Joni Dupont	Catering – Restaurants & Catering for Meetings & Events (A-393-09)	<b>0</b>
832-340-2446		
832-340-2450 Fax		
jdupont@texmexteam.com		
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<b><u>Jimmy Changas #4 / Pearland</u></b>	<b><u>Categories Bid</u></b>	<b><u>% Discount</u></b>
Myranda Guerrero	Catering – Restaurants & Catering for Meetings & Events (A-393-09)	<b>0</b>
281-617-7812		
281-617-7219 Fax		
mguerrero@texmexteam.com		

<b><u>Keeping Your Kids Safe</u></b>	<b><u>Categories Bid</u></b>	<b><u>% Discount</u></b>
Tabatha Barron	General Operating Supplies (A-393-20)	<b>0</b>
281-782-3952	Administrative Software (A-209-00)	<b>10</b>
None	Administrative Software Licenses (A-963-45)	<b>10</b>
tabatha.barron@kyksfirst.com		

<b><u>Kona Ice of North Brazoria County</u></b>	<b><u>Categories Bid</u></b>	<b><u>% Discount</u></b>
Billy Dalmolin	Bottled Drinking Water (A-390-91)	<b>Varies</b>
281-889-2653	Catering – Restaurants & Catering for Meetings & Events (A-393-09)	<b>Varies</b>
None	Fundraising – Candles/Scented Products (A-461-02)	<b>3</b>
	Fundraising – Food Products (Includes Restaurants Family Night Dining-in) (A-461-05)	<b>3</b>
bdalmolin@kona-ice.com	Fundraising – General Merchandise (A-461-01)	<b>3</b>
	Fundraising – Gift Items (A-461-04)	<b>3</b>
	Fundraising – Spirit Items (A-461-06)	<b>3</b>
	Fundraising – Stationery/Paper Goods (A-461-03)	<b>3</b>
	Fundraising – Vendor Discount Coupons/Books/Cards (A-461-07)	<b>3</b>
	Specialty & Promotional Items (A-037-00)	<b>3</b>
	Student & Staff Awards, Engraving, Trophies & Incentives (A-080-78)	<b>3</b>

<b><u>Logomatic</u></b>	<b><u>Categories Bid</u></b>	<b><u>% Discount</u></b>
Melissa Jordan	Fundraising – Candles/Scented Products (A-461-02)	0
281-844-8114	Fundraising – General Merchandise (A-461-01)	0
281-996-7684 Fax	Fundraising – Gift Items (A-461-04)	0
logomatic@comcast.net	Fundraising – Spirit Items (A-461-06)	0
	Fundraising – Stationery/Paper Goods (A-461-03)	0
	Silk Screened, Imprinted & Embroidered Items (A-200-74)	0
	Specialty & Promotional Items (A-037-00)	0
	Student & Staff Awards, Engraving, Trophies & Incentives (A-080-78)	0

<b><u>Maker Maven</u></b>	<b><u>Categories Bid</u></b>	<b><u>% Discount</u></b>
Jaime Quick	General Operating Supplies (A-393-20)	0
830-522-1083		
None		
makermaven@gmail.com		
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<b><u>Marco's Pizza #5103 / Pearland Shadow Creek</u></b>	<b><u>Categories Bid</u></b>	<b><u>% Discount</u></b>
Alfredo Magana or Reyes Orozco	Catering – Restaurants & Catering for Meetings & Events (A-393-09)	Varies
713-436-2000		
281-412-2220 Fax		
magana@marcospizza.net		
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<b><u>Marco's Pizza #5035 / Pearland Cullen</u></b>	<b><u>Categories Bid</u></b>	<b><u>% Discount</u></b>
Alfredo Magana or Reyes Orozco	Catering – Restaurants & Catering for Meetings & Events (A-393-09)	0
281-412-2200		
281-412-2220 Fax		
magana@marcospizza.net		

<b><u>Martinez Mexican Restaurant &amp; Bakery</u></b>	<b><u>Categories Bid</u></b>	<b><u>% Discount</u></b>
Oscar Martinez 832-367-6308 None mtzoscar2@yahoo.com	Catering – Restaurants & Catering for Meetings & Events (A-393-09)	<b>Varies</b>

<b><u>Mighty Moose Screen Printing</u></b>	<b><u>Categories Bid</u></b>	<b><u>% Discount</u></b>
April Flores 713-683-6686 None april@themightlymoose.com	Silk Screened, Imprinted & Embroidered Items (A-200-74)	<b>Varies</b>

<b><u>Monterrey's Little Mexico</u></b>	<b><u>Categories Bid</u></b>	<b><u>% Discount</u></b>
Mario Duarte 281-331-1925 281-585-2096 Fax monterrey555@mricorp.com --- uberrito813@mricorp.com	Catering – Restaurants & Catering for Meetings & Events (A-393-09)	<b>Varies</b>

<b><u>Office Depot</u></b>	<b><u>Categories Bid</u></b>	<b><u>% Discount</u></b>
Debbie Fitzhugh 888-263-3423 888-813-7272 Fax odpbsd1@officedepot.com	General Operating Supplies (A-393-20) Administrative Software (A-209-00) Administrative Software Licenses (A-963-45) Bottled Drinking Water (A-390-91) Printing Services - Outside (A-966-18) Silk Screened, Imprinted & Embroidered Items (A-200-74) Specialty & Promotional Items (A-037-00)	<b>0-70</b> <b>2-10</b> <b>0</b> <b>0</b> <b>0</b> <b>0</b> <b>0</b>

<b><u>Papa John's / Hwy 6 Rosharon</u></b>	<b><u>Categories Bid</u></b>	<b><u>% Discount</u></b>
Zee Farid 713-885-1821 713-534-9421 Fax zksventures@gmail.com	Catering – Restaurants & Catering for Meetings & Events (A-393-09)	<b>0</b>



<u>Pearland Lumber Company, Inc.</u>	<u>Categories Bid</u>	<u>% Discount</u>
Richard Cantu, Ross Gaulding, or John Loessin 281-485-1474 281-485-8545 Fax sales@pearlandlumber.com	General Operating Supplies (A-393-20)	0-20

<u>Pizza Hut / Manvel</u>	<u>Categories Bid</u>	<u>% Discount</u>
Socrates Ortiz 2815197635 None Rs028734@pizzahut.com	Catering – Restaurants & Catering for Meetings & Events (A-393-09)	Varies

<u>Sam's Limousine &amp; Transportation</u>	<u>Categories Bid</u>	<u>% Discount</u>
Kathy Seals 713-780-7077 Ext. 117 713-780-7574 Fax kathy.seals@samslimousine.com	Transportation - Area Student Activities (A-924-81) Transportation - Vehicle Rental (A-962-34)	0 0

<u>School Pride, LTD</u>	<u>Categories Bid</u>	<u>% Discount</u>
Chris Blakely 614-568-0697 614-568-0704 Fax chrisb@schoolpride.com	Flags – Pennants, Decorative Fans & Drapes, Custom Designed (A-350-10) Silk Screened, Imprinted & Embroidered Items (A-200-74) Specialty & Promotional Items (A-037-00) Student & Staff Awards, Engraving, Trophies & Incentives (A-080-78)	0 0 0 0

<u>Shear Perfection Upholstery &amp; Fabric</u>	<u>Categories Bid</u>	<u>% Discount</u>
Paul Ta 832-766-0451 281-648-7900 Fax shearperfectionfabrics@yahoo.com -	General Operating Supplies (A-393-20)	0

<u>Smiling Celebrations</u>	<u>Categories Bid</u>	<u>% Discount</u>
Davanelle Freeman 980-202-9511 None davanellefreeman@gmail.com	General Operating Supplies (A-393-20) Catering – Restaurants & Catering for Meetings & Events (A-393-09) Fundraising – General Merchandise (A-461-01)	<b>Varies</b> <b>Varies</b> <b>Varies</b>

<u>Taco City</u>	<u>Categories Bid</u>	<u>% Discount</u>
Victor Reynoso 281-661-0697 None crusade1975@yahoo.com	Catering – Restaurants & Catering for Meetings & Events (A-393-09)	<b>0</b>

<u>The Caboose BBQ</u>	<u>Categories Bid</u>	<u>% Discount</u>
Heather Peterson 281-824-4070 832-533-3344 Fax hpeterson@thecaboosebbq.com	Catering – Restaurants & Catering for Meetings & Events (A-393-09)	<b>20</b>

<u>The Chair King, Inc.</u>	<u>Categories Bid</u>	<u>% Discount</u>
Shea Graves 713-425-0462 713-939-8424 Fax sgraves@chairking.com	General Operating Supplies (A-393-20)	<b>Varies</b>

<u>The Mad Matter</u>	<u>Categories Bid</u>	<u>% Discount</u>
Rob Habermas 281-610-6426 770-887-9240 Fax robh@madmatter.com	General Operating Supplies (A-393-20)	<b>10</b>

<u>Tristar Web Graphics</u>	<u>Categories Bid</u>	<u>% Discount</u>
Kevin May 713-691-0001 713-691-2431 Fax kmay@tristarwebgraphics.com	Printing Services - Newsprint (A-966-17) Printing Services - Outside (A-966-18) Publications/Newspapers/Advertising/Media Release (A-915-71) Mailing Services (A-962-64)	<b>10</b> <b>10</b> <b>10</b> <b>10</b>

<b><u>University Cap &amp; Gown / Balfour</u></b>	<b><u>Categories Bid</u></b>	<b><u>% Discount</u></b>
Aaron Fox 800-585-5500 978-686-8177 Fax aaron.fox@balfour.com	Graduation Supplies (A-578-45)	<b><u>Varies</u></b>

-	<b><u>Categories Bid</u></b>	<b><u>% Discount</u></b>
<b><u>Village Pizza &amp; Seafood</u></b>	Catering – Restaurants & Catering for Meetings & Events (A-393-09)	<b><u>Varies</u></b>
Hashim Ali 281-585-0083 None None		

<b><u>Walmart Supercenter / Alvin</u></b>	<b><u>Categories Bid</u></b>	<b><u>% Discount</u></b>
Customer Service	General Operating Supplies (A-393-20)	<b><u>In-Store</u></b>
281-585-2825 281-756-9270 None		<b><u>0</u></b>