



# ALVIN INDEPENDENT SCHOOL DISTRICT

**Mickie Dietrich**  
Director of Purchasing

April 24, 2017

TO: PAT MILLER, SUSAN WILSON

FROM: MICKIE DIETRICH, PAULA URSERY

SUBJ: Request for Award of Proposal #1704 CTE - Career & Technical Education RFP

This proposal was established to qualify approved vendors under the State Purchasing Guidelines CH Legal and Education Code 44.031(a) whereby school districts are required to utilize a competitive bidding method that provides the best value for the district when making purchases valued at \$50,000 or more in **the aggregate** for a 12 month period. To satisfy State Law based on prior year's expenditures, to meet end user requests and in anticipation of opening the J.B. Hensler Career & Technical Center, Alvin ISD extended this proposal. Over **281** vendors were extended packets by Ion Wave, fax and email (30 from expiring proposal #1404 CTE; 127 invited from Ion Wave; 124 invitations were extended upon requests of the end user department). There were **46** qualified responses. Additional information on the proposal was extended through the legal notice in our county newspaper, emails to budget managers as well as the District website to solicit participation in our bidding process. This proposal covers the following Career & Technical Education commodity categories that incurred expenditures in 2016:

Commodity	Description	2016
(A-825-00)	Agriculture Equipment & Supplies	\$89,602.19
(A-880-95)	Audio-Video Technology Equipment & Supplies	\$9,400.29
(A-075-00)	Auto Tech, Collision Repair Equipment & Supplies	\$276,336.59
(A-610-90)	Business Supplies; Includes: Accounting, Economics, Finance, Management, Marketing, etc.	\$3,500.00
(A-045-00)	Culinary Arts & Bakery Equipment & Supplies	\$50.00
(A-785-55)	Engineering/Instructional, Includes: Project Lead the Way and STEM related items	\$79,298.47
(A-795-00)	Family Consumer Science Equipment & Supplies	\$8,048.57
(A-785-94)	Family Consumer Science-Day Care Equipment & Supplies	\$3,912.25
(A-325-00)	Floral Design Equipment & Supplies	\$5,028.00
(A-260-00)	Health Sciences; Including: CMA, CNA, Dentistry, EMT, Pharmacy Tech, Phlebotomy, Physical Therapy & 911 Call Center	\$54,000.00
(A-545-00)	Oil & Gas Production Equipment & Supplies	\$899.21
(A-785-92)	Precision Manufacturing; Includes: CNC Machines, Lathes, Mills, etc.	\$4,321.26
(A-204-90)	Technology; Includes: Computer Tech, Maintenance, Networking, Parts & Repair & Programming	\$210.58
(A-020-00)	Veterinary Technician; Includes: Grooming, Implements, Ointments & Vaccines, etc.	\$11,675.97
(A-785-93)	Vocational/Technical General Equipment & Supplies; Includes: Any/all items not otherwise classified/specified	\$930,307.00
(A-929-95)	Welding	\$29,330.39

The following categories were included in the proposal that either incurred no expenditures for 2016 or were added to accommodate new programs being offered:

Commodity	Description
(A-040-39)	Agriculture/Aquaculture; Includes: Filters, Fish, Food, Pumps, etc.
(A-150-90)	Architecture & Construction Equipment & Supplies
(A-095-00)	Cosmetology & Barbering Equipment & Supplies
(A-680-90)	Criminal Justice Equipment & Supplies
(A-045-00)	Culinary Arts & Bakery Equipment & Supplies
(A-936-22)	Equipment Maintenance & Repair
(A-590-00)	Fashion Design Equipment & Supplies
(A-465-16)	Forensic Science Equipment & Supplies
(A-305-53)	Graphic Design Equipment & Supplies
(A-220-90)	HVAC Equipment & Supplies
(A-715-52)	Journalism
(A-680-98)	ROTC

Attached please find the information that details the approved qualified vendor information, commodity sub-category discounts off catalogs and other pertinent information extracted from their qualified electronic proposals. Request approval for award to all vendors meeting specifications outlined under the Proposal #1704 CTE - Career & Technical Education catalog proposal as a non-exclusive award.

A non-exclusive award is requested to allow each participating vendor to supply discounts off catalog pricing and company price quote requests to meet our campuses and departments classroom needs at the lowest practical price and best value with the flexibility to purchase from a list of approved qualified vendors meeting the terms and conditions established for this contract.

This proposal is requested for award under a one-year contract with a two (2) year renewal extension as long as both parties agree to the terms of the contract for use on an as needed basis and funds are available for these commodities. Renewal of this contract is not anticipated until April, 2020. Additional proposals of this nature may be extended for vendor participation; however, this will not disqualify any vendors awarded under this contract, but will allow for additional vendor participation in the future under these commodities.

<b><u>Advanced Technologies Consultants, Inc.</u></b>	<b><u>Categories Bid</u></b>	<b><u>% Discount</u></b>
Thomas Close	Engineering/Instructional, Includes: Project Lead the Way and STEM related items. (A-785-55)	3
800-348-8447	HVAC (A-220-90)	3
248-348-3040 Fax	Oil & Gas Production (A-545-00)	3
<a href="mailto:tclose@atctrain.com">tclose@atctrain.com</a>	Precision Manufacturing; Includes: CNC Machines, Lathes, Mills, etc. (A-785-92)	3
	Vocational/Technical General Equipment & Supplies; Includes: Any/all items not otherwise classified/specified (A-785-93)	3
	Welding (A-929-95)	3

<b><u>Apex Learning</u></b>	<b><u>Categories Bid</u></b>	<b><u>% Discount</u></b>
Jonathan Guerra	Business Supplies; Includes: Accounting, Economics, Finance, Management, Marketing, etc. (A-610-90)	0
956-739-0955	Health Sciences; Including: CMA, CNA, Dentistry, EMT, Pharmacy Tech, Phlebotomy, Physical Therapy & 911 Call Center (A-260-00)	0
206-381-5601		
<a href="mailto:jonathan.guerra@apexlearning.com">jonathan.guerra@apexlearning.com</a>		

<b><u>AVES Audio Visual Systems, Inc.</u></b>	<b><u>Categories Bid</u></b>	<b><u>% Discount</u></b>
Angie Gomez	Audio-Video Technology Supplies (A-880-95)	6-30
281-295-1300	Journalism (A-715-52)	6-30
281-295-1310		
<a href="mailto:sales@avesav.com">sales@avesav.com</a>		

<b><u>B.E. Publishing</u></b>	<b><u>Categories Bid</u></b>	<b><u>% Discount</u></b>
Erin Mainville	Agriculture (A-825-00)	5
888-781-6921	Business Supplies; Includes: Accounting, Economics, Finance, Management, Marketing, etc. (A-610-90)	5
401-781-7608	Health Sciences; Including: CMA, CNA, Dentistry, EMT, Pharmacy Tech, Phlebotomy, Physical Therapy & 911 Call Center (A-260-00)	5
<a href="mailto:erin@bepublishing.com">erin@bepublishing.com</a>		

<b><u>Buy-Rite Beauty</u></b>	<b><u>Categories Bid</u></b>	<b><u>% Discount</u></b>
Richard Eichholz	Cosmetology & Barbering Equipment & Supplies (A-095-00)	10-20
770-458-7095		
770-458-2298 Fax		
<a href="mailto:richard@buyritebeauty.com">richard@buyritebeauty.com</a>		

<u>Carbide and Supply</u>	<u>Categories Bid</u>	<u>% Discount</u>
Stan Schlechter	Vocational/Technical General Equipment & Supplies; Includes: Any/all items not otherwise classified/specified (A-785-93)	0
281-819-8000	Precision Manufacturing; Includes: CNC Machines, Lathes, Mills, etc. (A-785-92)	0
281-819-8007		
<a href="mailto:stan@carbideandsupply.com">stan@carbideandsupply.com</a>		

<u>CCS Presentation Systems</u>	<u>Categories Bid</u>	<u>% Discount</u>
Patti Postel	Audio-Video Technology Supplies (A-880-95)	5-35
713-892-5849		
513-229-1017		
<a href="mailto:ppostel@ccsprojects.com">ppostel@ccsprojects.com</a>		

<u>Cengage Learning, Inc.</u>	<u>Categories Bid</u>	<u>% Discount</u>
Jennifer Choiniere	Agriculture (A-825-00)	0
281-415-5994	Architecture & Construction (A-150-90)	0
225-408-7145 Fax	Auto Tech, Collision Repair Equipment & Supplies (A-075-00)	0
<a href="mailto:jennifer.choiniere@cengage.com">jennifer.choiniere@cengage.com</a>	Business Supplies; Includes: Accounting, Economics, Finance, Management, Marketing, etc. (A-610-90)	0
-	Cosmetology & Barbering Equipment & Supplies (A-095-00)	0
-	Criminal Justice (A-680-90)	0
-	Culinary Arts & Bakery Equipment & Supplies (A-045-00)	0
-	Engineering/Instructional, Includes: Project Lead the Way and STEM related items. (A-785-55)	0
-	Equipment Maintenance & Repair (A-936-22)	0
-	Family Consumer Science (A-795-00)	0
-	Fashion Design (A-590-00)	0
-	Floral Design (A-325-00)	0
-	Forensic Science (A-465-16)	0
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<u>Cengage Learning, Inc. (continued)</u>	<u>Categories Bid</u>	<u>% Discount</u>
-	Graphic Design (A-305-53)	0
-	Health Sciences; Including: CMA, CNA, Dentistry, EMT, Pharmacy Tech, Phlebotomy, Physical Therapy & 911 Call Center (A-260-00)	0
-	HVAC (A-220-90)	0
-	Journalism (A-715-52)	0
-	Oil & Gas Production (A-545-00)	0
-	Precision Manufacturing; Includes: CNC Machines, Lathes, Mills, etc. (A-785-92)	0
-	Technology; Includes: Computer Tech, Maintenance, Networking, Parts & Repair & Programming (A-204-90)	0
-	Veterinary Technician; Includes: Grooming, Implements, Ointments & Vaccines, etc. (A-020-00)	0
-	Vocational/Technical General Equipment & Supplies; Includes: Any/all items not otherwise classified/specified (A-785-93)	0

-	Welding (A-929-95)	0
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<b><u>Central Time Clock, Inc.</u></b> Mat Reinhardt 718-784-4900 718-472-9491 Fax <a href="mailto:mat@centraltimeclock.com">mat@centraltimeclock.com</a>	<b><u>Categories Bid</u></b> Cosmetology & Barbering Equipment & Supplies (A-095-00)	<b><u>% Discount</u></b> 0

<b><u>CFS Products, Inc.</u></b> Chuck Kossuth 888-237-3221  805-925-1033 Fax <a href="mailto:chuck@cfsprod.com">chuck@cfsprod.com</a>	<b><u>Categories Bid</u></b> Graphic Design (A-305-53) Vocational/Technical General Equipment & Supplies; Includes: Any/all items not otherwise classified/specified (A-785-93)	<b><u>% Discount</u></b> 0 0
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<b><u>DiaMedical USA Equipment, LLC</u></b> Mike Kulig 248-855-3966  248-671-1550 Fax <a href="mailto:jambrose@diamedicalusa.com">jambrose@diamedicalusa.com</a>	<b><u>Categories Bid</u></b> Equipment Maintenance & Repair (A-936-22) Health Sciences; Including: CMA, CNA, Dentistry, EMT, Pharmacy Tech, Phlebotomy, Physical Therapy & 911 Call Center (A-260-00)	<b><u>% Discount</u></b> 0 0
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<b><u>Diploma Technologies</u></b> Robert Lehr 425-889-7411  425-889-7472 Fax <a href="mailto:rlehr@diplomatech.com">rlehr@diplomatech.com</a>	<b><u>Categories Bid</u></b> Cosmetology & Barbering Equipment & Supplies (A-095-00) Health Sciences; Including: CMA, CNA, Dentistry, EMT, Pharmacy Tech, Phlebotomy, Physical Therapy & 911 Call Center (A-260-00)	<b><u>% Discount</u></b> 0 0
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<b><u>Enedsys, Inc.</u></b> Gopal Salvady  281-701-5786 None <a href="mailto:gopalsalvady@enedsys.com">gopalsalvady@enedsys.com</a>	<b><u>Categories Bid</u></b> Engineering/Instructional, Includes: Project Lead the Way and STEM related items. (A-785-55)	<b><u>% Discount</u></b> 0
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<b><u>Ferno Washington, Inc.</u></b> Becky Jenkins	<b><u>Categories Bid</u></b> Health Sciences; Including: CMA, CNA, Dentistry, EMT, Pharmacy Tech, Phlebotomy, Physical Therapy & 911 Call Center (A-260-00)	<b><u>% Discount</u></b> Varies
937-283-2822 937-283-3622 Fax <a href="mailto:b.jenkins@ferno.com">b.jenkins@ferno.com</a>		

<b><u>Gavson Salon Classics / Gavson, Inc.</u></b> Dawn Shirley or Evarely Perez	<b><u>Categories Bid</u></b> Cosmetology & Barbering Equipment & Supplies (A-095-00)	<b><u>% Discount</u></b> 0
800-334-5917 214-341-2092 Fax <a href="mailto:schools@gavsonsalon.com">schools@gavsonsalon.com</a>		

- <b><u>Gelbach Designs, Inc.</u></b>	<b><u>Categories Bid</u></b> Audio-Video Technology Supplies (A-880-95)	<b><u>% Discount</u></b> 0
David Gelbach 704-339-0785 704-339-0545 Fax <a href="mailto:gelbach@gelbachdesigns.com">gelbach@gelbachdesigns.com</a>		
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- <b><u>Gravotech, Inc.</u></b>	<b><u>Categories Bid</u></b> Graphic Design (A-305-53)	<b><u>% Discount</u></b> 0
Jeanne Ares or Cheryl Robinson 800-843-7637 800-533-7637 Fax <a href="mailto:sales@us.gravotech.com">sales@us.gravotech.com</a>		
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- <b><u>Greenlife Aquaponics (Bellwether Innovations, LLC)</u></b>	<b><u>Categories Bid</u></b> Agriculture/Aquaculture; Includes: Filters, Fish, Food, Pumps, etc. (A-040-39)	<b><u>% Discount</u></b> 10-15
Cindy Mathieu or Sandy Mathieu 281-292-2177 None <a href="mailto:bellwether@mailhaven.com">bellwether@mailhaven.com</a>		

<b><u>HSI - Hospital Systems, Inc.</u></b>	<b><u>Categories Bid</u></b> Health Sciences; Including: CMA, CNA, Dentistry, EMT, Pharmacy Tech, Phlebotomy, Physical Therapy & 911 Call Center (A-260-00)	<b><u>% Discount</u></b> 0
Muriel Doering 925-427-7800 925-427-0800 Fax <a href="mailto:mdoering@hsiheadwalls.com">mdoering@hsiheadwalls.com</a>		

<u>Innovative Hearing Devices</u>	<u>Categories Bid</u>	<u>% Discount</u>
Kimberly Freeman 619-981-9822	Audio-Video Technology Supplies (A-880-95) Vocational/Technical General Equipment & Supplies; Includes: Any/all items not otherwise classified/specified (A-785-93)	10 10
None innovativehearingdevices@gmail.com		

<u>John Villarreal</u>	<u>Categories Bid</u>	<u>% Discount</u>
John Villarreal 281-667-8755	Agriculture (A-825-00)	0
None None		

<u>Koser Enterprises, Inc.</u>	<u>Categories Bid</u>	<u>% Discount</u>
Kurt Koser 408-782-5122	Graphic Design (A-305-53)	0
None kurt@koserenterprises.com		
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<u>Lincoln Electric</u>	<u>Categories Bid</u>	<u>% Discount</u>
Sheldon Wray 281-301-2200 281-301-2285 Fax sheldon_wray@lincolnelectric.com	Welding (A-929-95)	Varies
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<u>Maker Maven, LLC</u>	<u>Categories Bid</u>	<u>% Discount</u>
Jaime Quick 830-522-1083 makermaven@hpeprint.com (secure, higher-quality electronic printer uses email from any device to transmit/send a purchase order or any other printed document) makermaven@gmail.com	Engineering/Instructional, Includes: Project Lead the Way and STEM related items. (A-785-55)	0

<b><u>Meggitt Training Systems, Inc.</u></b>	<b><u>Categories Bid</u></b>	<b><u>% Discount</u></b>
Amy Krebsbach 678-288-1090 678-288-1515 Fax MGTTTS-ContractsMailUsers@meggitt.com	Criminal Justice (A-680-90)	<b>2.25-17.25</b>

<b><u>MSEC Medical Supplies &amp; Equipment Co.</u></b>	<b><u>Categories Bid</u></b>	<b><u>% Discount</u></b>
Damian Machuca  713-706-4480 713-706-4161 Fax damian@msec.co	Health Sciences; Including: CMA, CNA, Dentistry, EMT, Pharmacy Tech, Phlebotomy, Physical Therapy & 911 Call Center (A-260-00)	<b>Varies</b>

<b><u>Office Depot, Inc.</u></b>	<b><u>Categories Bid</u></b>	<b><u>% Discount</u></b>
Debbie Fitzhugh 713-996-3144  713-996-3338 Fax odpbsd1@officedepot.com	Audio-Video Technology Supplies (A-880-95) Business Supplies; Includes: Accounting, Economics, Finance, Management, Marketing, etc. (A-610-90) Graphic Design (A-305-53) Technology; Includes: Computer Tech, Maintenance, Networking, Parts & Repair & Programming (A-204-90) Vocational/Technical General Equipment & Supplies; Includes: Any/all items not otherwise classified/specified (A-785-93)	<b>4-12</b> <b>2-12</b> <b>2-10</b> <b>5-15</b> <b>2-15</b>

<b><u>Patterson Companies / Patterson Dental</u></b>	<b><u>Categories Bid</u></b>	<b><u>% Discount</u></b>
Brad Foster  832-590-5000 832-590-5010 Fax brad.foster@pattersondental.com	Health Sciences; Including: CMA, CNA, Dentistry, EMT, Pharmacy Tech, Phlebotomy, Physical Therapy & 911 Call Center (A-260-00)	<b>Varies</b>

<b><u>Paxton/Patterson, LLC</u></b>	<b><u>Categories Bid</u></b>	<b><u>% Discount</u></b>
Kathy Manders 800-323-8484  708-594-1907 Fax sales@paxpat.com	Architecture & Construction (A-150-90) Auto Tech, Collision Repair Equipment & Supplies (A-075-00) Engineering/Instructional, Includes: Project Lead the Way and STEM related items. (A-785-55) HVAC (A-220-90) Precision Manufacturing; Includes: CNC Machines, Lathes, Mills, etc. (A-785-92) Vocational/Technical General Equipment & Supplies; Includes: Any/all items not otherwise classified/specified (A-785-93) Welding (A-929-95)	<b>0-10</b> <b>0-10</b> <b>0-10</b> <b>0-10</b> <b>0-10</b> <b>0-10</b>



<b><u>PCCare, Inc.</u></b> Jason Oakes (979) 297-1117  (979) 297-1498 Fax joakes@pccare-inc.com	<b><u>Categories Bid</u></b> Audio-Video Technology Supplies (A-880-95) Technology; Includes: Computer Tech, Maintenance, Networking, Parts & Repair & Programming (A-204-90)	<b><u>% Discount</u></b> <b>10-40</b> <b>10-40</b>
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<b><u>Pivot Point Int'l., Inc.</u></b> Londa McDaniel 847-866-0500 847-866-7040 Fax lmcdainel@pivot-point.com	<b><u>Categories Bid</u></b> Cosmetology & Barbering Equipment & Supplies (A-095-00)	<b><u>% Discount</u></b> <b>0</b>
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<b><u>Professional Pride, Inc. / 911 Trainer.com</u></b> Sue Pivetta 253-435-0911 253-435-6031 Fax christine@911trainer.com	<b><u>Categories Bid</u></b> Criminal Justice (A-680-90)	<b><u>% Discount</u></b> <b>0</b>
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<b><u>Project Lead the Way, Inc.</u></b> Product Support 317-669-0200 None productsupport@pltw.org	<b><u>Categories Bid</u></b> Engineering/Instructional, Includes: Project Lead the Way and STEM related items. (A-785-55)	<b><u>% Discount</u></b> <b>0</b>
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<b><u>Rescue Safety Products, LLC</u></b> Cathy Brown  469-247-6632 800-481-4490 Fax cbrown@ambulancesimulator.com -	<b><u>Categories Bid</u></b> Health Sciences; Including: CMA, CNA, Dentistry, EMT, Pharmacy Tech, Phlebotomy, Physical Therapy & 911 Call Center (A-260-00)	<b><u>% Discount</u></b> <b>0</b>
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<b><u>Sally Beauty Supply, LLC</u></b> Julia Nanez 281-585-4348 None store2292@sallystores.com	<b><u>Categories Bid</u></b> Cosmetology & Barbering Equipment & Supplies (A-095-00)	<b><u>% Discount</u></b> <b>Varies</b>
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<b><u>Salon Equipment.com</u></b>	<b><u>Categories Bid</u></b>	<b><u>% Discount</u></b>
Gil Lee 714-686-7246 None gil@salonequipment.com	Cosmetology & Barbering Equipment & Supplies (A-095-00)	25

<b><u>Snap-on Industrial</u></b>	<b><u>Categories Bid</u></b>	<b><u>% Discount</u></b>
John Kirk 832-416-3308 888-859-3298 Fax john.e.kirk@snapon.com	Agriculture (A-825-00)	4-60
	Architecture & Construction (A-150-90)	4-60
	Auto Tech, Collision Repair Equipment & Supplies (A-075-00)	4-60
	Engineering/Instructional, Includes: Project Lead the Way and STEM related items. (A-785-55)	4-60
	Equipment Maintenance & Repair (A-936-22)	4-60
	HVAC (A-220-90)	4-60
	Oil & Gas Production (A-545-00)	4-60
	Precision Manufacturing; Includes: CNC Machines, Lathes, Mills, etc. (A-785-92)	4-60
	Vocational/Technical General Equipment & Supplies; Includes: Any/all items not otherwise classified/specified (A-785-93)	4-60
	Welding (A-929-95)	4-60

<b><u>Southern Science Supply, LLC</u></b>	<b><u>Categories Bid</u></b>	<b><u>% Discount</u></b>
Carol Espensen 210-887-0479 210-805-9319 Fax carol@southernsciencesupply.com	Audio-Video Technology Supplies (A-880-95)	2-25
	Engineering/Instructional, Includes: Project Lead the Way and STEM related items. (A-785-55)	2-25
	Family Consumer Science-Day Care (A-785-94)	2-25
	Forensic Science (A-465-16)	2-25
	Health Sciences; Including: CMA, CNA, Dentistry, EMT, Pharmacy Tech, Phlebotomy, Physical Therapy & 911 Call Center (A-260-00)	2-25
	Technology; Includes: Computer Tech, Maintenance, Networking, Parts & Repair & Programming (A-204-90)	2-25
	Vocational/Technical General Equipment & Supplies; Includes: Any/all items not otherwise classified/specified (A-785-93)	2-25

<b><u>Sterilizer USA Medical Equipment Company</u></b>	<b><u>Categories Bid</u></b>	<b><u>% Discount</u></b>
Sean Houlihan 877-570-7050 508-660-3003 Fax info@medequipcompany.com	Cosmetology & Barbering Equipment & Supplies (A-095-00)	0
	Health Sciences; Including: CMA, CNA, Dentistry, EMT, Pharmacy Tech, Phlebotomy, Physical Therapy & 911 Call Center (A-260-00)	0
	Veterinary Technician; Includes: Grooming, Implements, Ointments & Vaccines, etc. (A-020-00)	0

<b><u>Tandy Leather, L.P.</u></b> Steve Shadoan  713-988-8824 713-988-8840 Fax houston026@tandy-leather.com -	<b><u>Categories Bid</u></b> Vocational/Technical General Equipment & Supplies; Includes: Any/all items not otherwise classified/specified (A-785-93)	<b><u>% Discount</u></b> <b>0</b>
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- <b><u>The Certified Welding &amp; Testing Co. / Richard DePue</u></b> Richard DePue 716-474-6519 None weldingndt@bellsouth.net -	<b><u>Categories Bid</u></b> Welding (A-929-95)	<b><u>% Discount</u></b> <b>0</b>
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<b><u>The Mad Matter</u></b> Rob Habermas 281-610-6426 770-887-9240 Fax  robh@madmatter.com	<b><u>Categories Bid</u></b> Criminal Justice (A-680-90) Culinary Arts & Bakery Equipment & Supplies (A-045-00) Health Sciences; Including: CMA, CNA, Dentistry, EMT, Pharmacy Tech, Phlebotomy, Physical Therapy & 911 Call Center (A-260-00) Precision Manufacturing; Includes: CNC Machines, Lathes, Mills, etc. (A-785-92)	<b><u>% Discount</u></b> <b>5</b> <b>5</b> <b>10</b> <b>5</b>
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<b><u>Uniset, LLC</u></b> Brian McKinnon 585-544-3820 585-544-1110 Fax bmckinnon@unisetcorp.com	<b><u>Categories Bid</u></b> Audio-Video Technology Supplies (A-880-95) Journalism (A-715-52)	<b><u>% Discount</u></b> <b>0</b> <b>0</b>
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- <b><u>Veeco Salon Furniture &amp; Design</u></b> Len Cohen 708-538-8200 Ext. 205  312-666-7945 Fax len@veecosalonfurniture.com	<b><u>Categories Bid</u></b> Cosmetology & Barbering Equipment & Supplies (A-095-00) Vocational/Technical General Equipment & Supplies; Includes: Any/all items not otherwise classified/specified (A-785-93)	<b><u>% Discount</u></b> <b>45</b> <b>45</b>
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<b><u>Wallcur, LLC</u></b> Victoria Kaminsky	<b><u>Categories Bid</u></b> Health Sciences; Including: CMA, CNA, Dentistry, EMT, Pharmacy Tech, Phlebotomy, Physical Therapy & 911 Call Center (A-260-00) Veterinary Technician; Includes: Grooming, Implements, Ointments & Vaccines, etc. (A-020-00)	<b><u>% Discount</u></b> <b>5-20</b>  <b>5-20</b>
858-565-4366 858-571-2067 Fax vkaminsky@wallcur.com		

<b><u>WilliamSPORT Bowman Barber Supply / Bowman Beauty &amp; Barber Supply, Inc.</u></b>	<b><u>Categories Bid</u></b> Cosmetology & Barbering Equipment & Supplies (A-095-00)	<b><u>% Discount</u></b> <b>10</b>
Dawn Palmatier 800-545-5300 570-2135713 Fax dawnp@williamSPORTbarber.com		